“Of course it’s only one dollar… It’s a small business loan.”
Small Business Advice

- Start Small and Be Patient
- Subcontract and Team
- Use PTACs
- Consider Multiple Certifications
- Get to Know Small Business Deputy, Operations Project Manager and Lake Managers
- Safety is Critical
Service Project Access

- Service Contracts
  - >300 actions totaling $8-10m
  - Most Simplified Acquisition Process (150k) or 8a
  - Relationships Key
  - All SB, limited HZ, WO, SDVOSB
Best Practices

• SAFETY SAFTEY SAFETY

• Provide a reasonable proposal with the backup information to support

• Self perform work other than Project Management, Scheduling, etc.

• Timely submission of bonds after contract award

• Hit the ground running once NTP is issued, i.e. submittals

• Implementation of a good quality control program

• Responsiveness
Questions?

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