

Strategies to increase project stakeholder ***collaboration*** through Industry Exchanges and Alternative Delivery Methods and to reduce cost and schedule growth

# Project Delivery Issues



- Conflicting Goals
- Lack of Shared Understanding
- Communication Silos
- Adversarial “Claimsanship”
- Cost and Schedule Growth
- Collaboration/Integration/Partnering

# Items for Success



- Transparent Communication
- Early Exchanges
- Collaboration
- Team Integration
- Partnering

# Early Exchanges

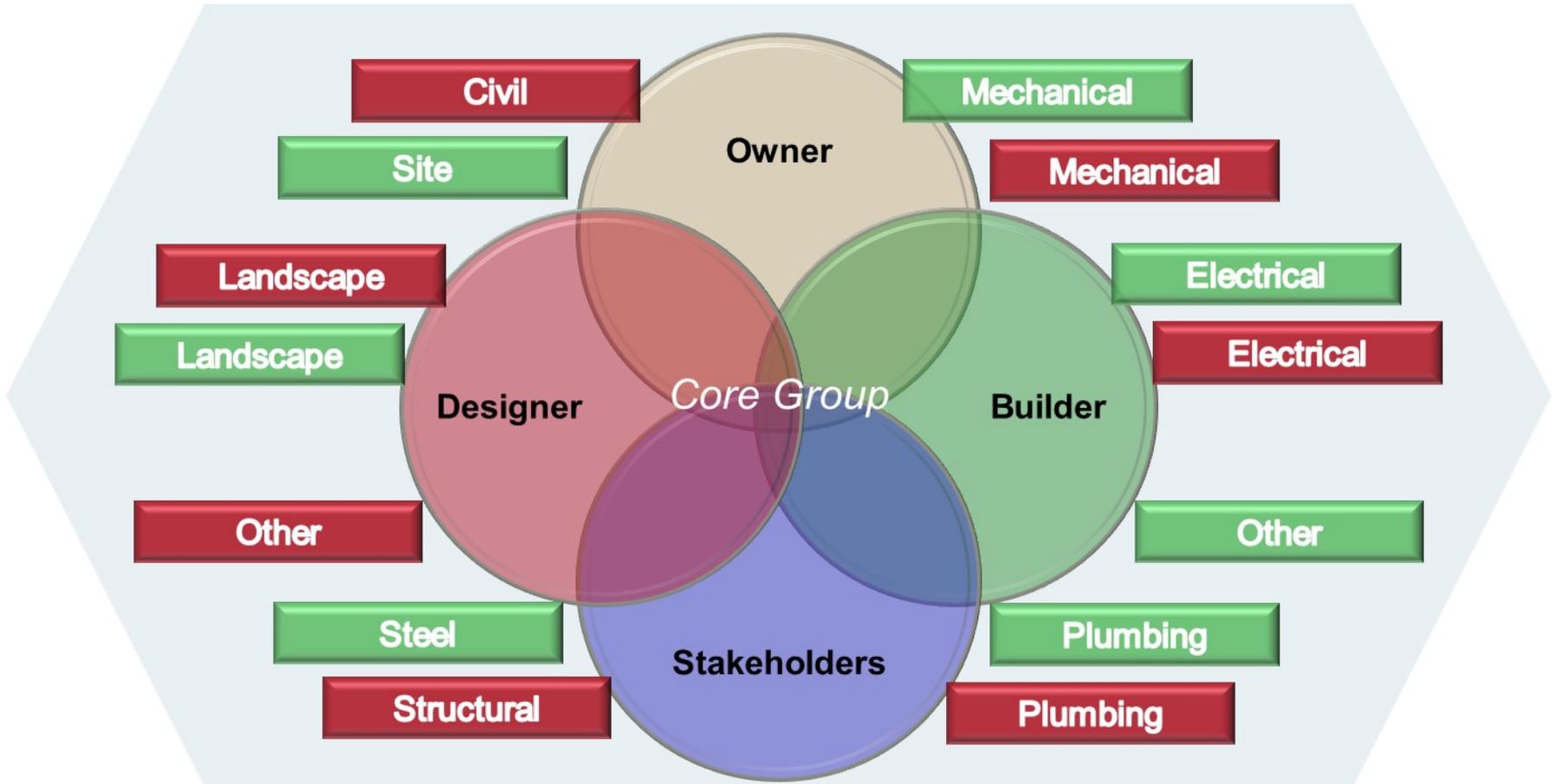
## FAR 15.201 - Before Receipt of Proposals

- Industry or small business conferences
- One-on-One meetings with potential offerors
- Draft RFPs
- RFIs
- Presolicitation / Preproposal conferences
- Site Visits

## FAR 15.202 - Advisory Multi-Step Process

- Presolicitation notice w/general description and criteria
- Evaluate responses, advise potential offerors
- Offerors may still choose to participate in Source Selection

# Integration and Collaboration



# Design-Bid-Build Delivery Methods



**Traditional**

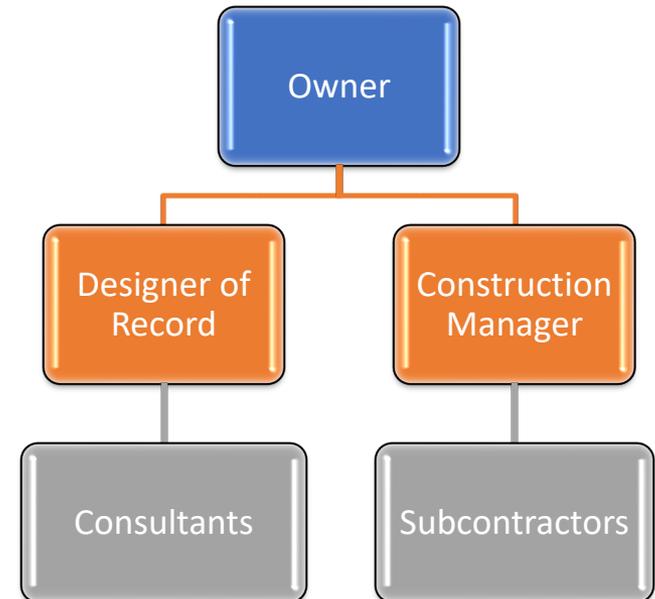
AE

Bid

Firm Fixed Price Construction

Finish

- **No Perfect Plans / Specifications**
- **Change Orders**
- **Limited Communication**
- **Disputes / Adversarial**
- **Cost/Schedule Growth**



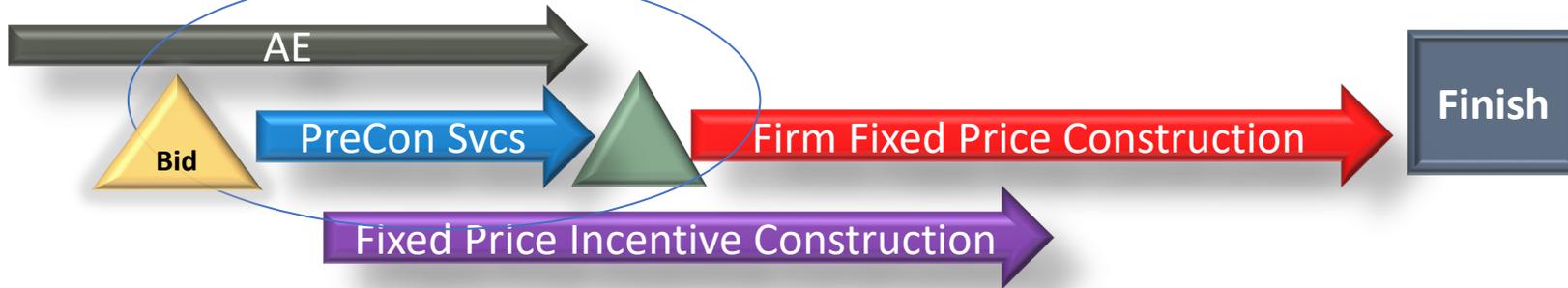
# Design-Bid-Build Delivery Methods



## Traditional



## Early Contractor Involvement – FPIS



- ✓ Integration & Communication
- ✓ Increase Collaboration
- ✓ Increase Quality
- ✓ Share Cost Risk
- ✓ Reduce Cost/Schedule Growth

- Non-Traditional Administration
- Cost Accounting Standards
- Earned Value Management
- Fast Tracking Risk

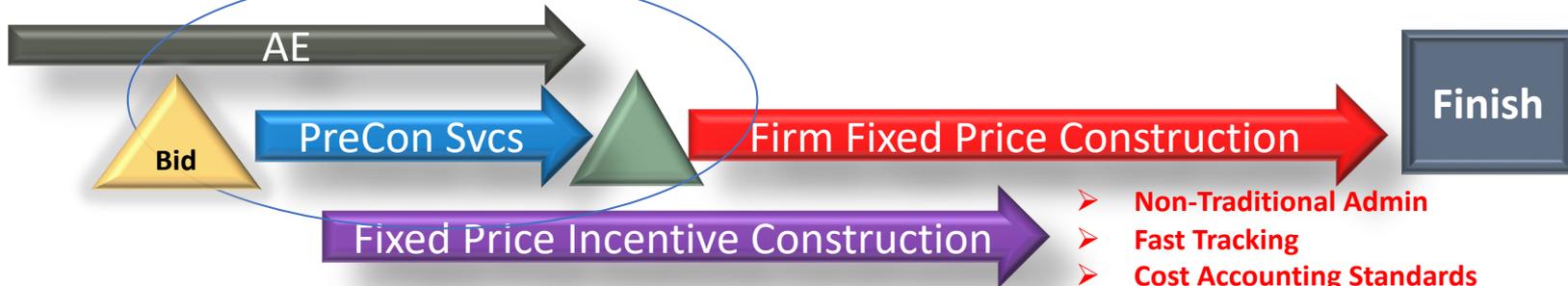
# Design-Bid-Build Delivery Methods



## Traditional



## Early Contractor Involvement – FPIS



- Non-Traditional Admin
- Fast Tracking
- Cost Accounting Standards
- Earned Value Mgmt. System

- ✓ Integration
- ✓ Collaboration
- ✓ Cost
- ✓ Schedule
- ✓ Quality
- ✓ Shared Risk

## ECI – Integrated Design and Construction



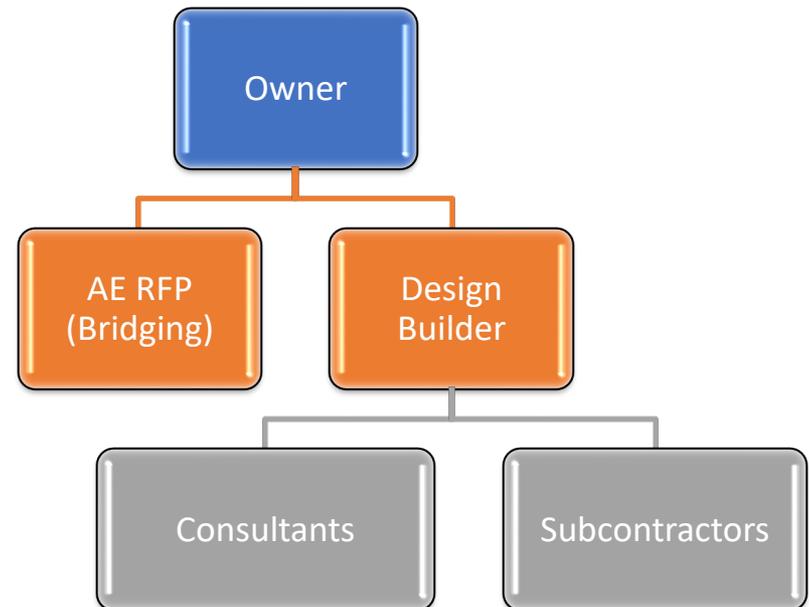
# Design-Build Delivery Methods



## Traditional



- **No Perfect RFP**
- **Change Orders**
- **Design flexibility limited**
- **Disputes**
- **Cost/Schedule Growth**



# Design-Build Delivery Methods



## Traditional



## Progressive DB - FPIS



- ✓ Integration & Communication
- ✓ Increase Collaboration
- ✓ Increase Quality
- ✓ Share Cost Risk
- ✓ Design to Budget

- ✓ Non-Traditional Administration
- ✓ Cost Accounting Standards
- ✓ Earned Value Management
- **Fast Tracking Risk**



# Partnering



*Committed to working together with partners to accomplish the mission and build enduring relationships through trust, transparency, and shared values*

**-Lt. Gen Scott Spellmon**

